TPI PHOTO LAB INC

Dear Professional Photographer:

If you are presently an active account with our lab, we thank you for your loyal patronage. If you are new to our growing "family" of satisfied professionals, we welcome the opportunity to serve you.

We offer excellent Studio, Candid, Senior, Sports and Event services, with all work carefully handled and inspected by professionals experienced in helping you, the professionals, be successful.

We are dedicated to satisfying professional photographers who need quality and cannot wait forever to get it! We will work with you and deliver prints with the deep rich tones, you want, produced under strict quality standards.

I now invite you to take a few minutes to look through our catalog and familiarize yourself with our services. If you should have any questions, please don't hesitate to call.

You deserve a dependable, quality professional lab.... And we are it!







Prices subject to change without notice

TPI Photo Lab Inc. Page 1 330-793-3456

OPERATIONS POLICIES & GENERAL INFORMATION

LAB LOCATION AND HOURS

T.P.I. Photo Lab, Inc. 3800 Mahoning Ave. Youngstown, Ohio 44515 Phone: (330) 793-3456 Fax: (330) 793-9037

Toll Free: 1-888-797-9336 E-Mail: info@tpiphoto.com

The lab is open 5 days a week, Monday – Friday. Our hours are 8:30 AM to 5:00 PM.

We are closed on all major Holidays and Weekends. Please remember "in-lab" service times do not include these days.

METHODS OF PAYMENT

PREPAID

Customers may send cash with orders, or we can keep a Credit Card on File toward future purchases.





CREDIT CARDS

For your convenience, we accept **Discover**, **MC**, **Visa or Debit Cards**. Please indicate your card number, expiration date, name (as it appears on the card and 3 digit number on back of card), and the type of card.

COD

Many of our customers prefer to pay for their orders when they pick them up at the lab. Company checks will be accepted. *Returned checks will be charged a \$25.00 N.S.F. fee*. Accounts will be placed on a cash only basis. If orders are shipped (UPS shipment) an additional COD fee of \$30.00 will be charged. No COD available for U.S. Postal services.

ALL SALES FINAL

All Sales are Final, although every effort will be made to insure customer satisfaction. If a mutual agreemet cannot be arrived at we will ONLY issue a lab credit. No money will be refunded.

We can not be held accountable for any errors that are non-lab related, including but not limited to studio color corrected files, grammatical errors, etc.

SALES TAX

All shipments delivered in the State of Ohio will be charged sales tax unless a tax exempt form is on file with the lab, before the invoice is created.

MINIMUM ORDERS

There is a minimum charge for any single order of \$10.00.

TPI Photo Lab Inc. Page 2 330-793-3456

OPERATIONS POLICIES & GENERAL INFORMATION

REMAKES

We will make every effort to insure your orders are correct. Should a remake be necessary; it is essential that you return the prints in the condition they were received. DO NOT fold, mark or damage the print in any way. Return them in the original work order bag along with the glassine and/or cropping mask and provide clear instructions as to the reason for the remake. Remakes must be returned to us within 30 days. Remakes will receive priority handling to insure rapid completion and return.

PAPER SURFACE

All Color and Black & White prints are printed On "E" surface paper, we also offer prints on metallic paper.

COPYRIGHT

T.P.I. Photo Lab, Inc. strictly complies with copyright laws. We will not copy or reproduce photographs that are copyrighted or bear a studio name without written consent of the photographer or studio.

SERVICES NOT LISTED

For services, prices or quantities not listed, please call the lab. Print sizes not covered by our regular price list will be billed at the next larger print price.

SERVICE

Every effort is made to maintain service schedules. However, there are a few occasions when they cannot be met. When setting delivery dates with your customers, we suggest that you incorporate some safety factor in your commitments.

SHIPPING INFORMATION

Completed orders will be shipped the most inexpensive way unless a carrier is specified. We Use UPS, FedEx and USPS priority mail. All shipments over \$300.00 will be shipped at no charge. Shipments ranging \$100 - \$299 we will Cover half the cost of shipping. Full shipping charges will be applied to orders under \$100. Drop ship to your customer will be a flat rate of \$15.00 via USPS unless otherwise specified.

TPI Photo Lab Inc. Page 3 330-793-3456

OPERATIONS POLICIES & GENERAL INFORMATION

LIMIT OF LIABILITY

As skilled professionals, all of us at T.P.I. pledge to take every available precaution to minimize the possibility of damaged or lost film, print, slide, negative or file that a customer submits to us. However, your submission of any film, print, slide, negative or file to us, or any subsidiary company for processing, printing, or handling constitutes an AGREEMENT by you that in the event of any damage or loss, regardless of cause, our liability shall be limited to the replacement of the same with an equal amount of unexposed film and processing. Except for such replacement, the acceptance of any film, print, slide, negative or file by T.P.I. Photo Lab, Inc. is without any other warranty or liability, and recovery for any incidental or consequential damages is excluded.

SAMPLE PRINTS

We offer a 30% discount on STUDIO SAMPLE PRINTS (11x14 or larger) from your negatives or files from January 1 thru April 1. All other associated art and mounting charges will be billed at normal catalog prices.

MISSION STATEMENT

At T.P.I., we strive to provide the services you require as a professional photographer. As always, we offer a wealth of traditional services for your portrait and event photographic needs, but this is only the beginning. Every day the world of digital photography is adding new possibilities to the products we offer.

Whether you shoot film or digital, TPI can give you the competitive advantage with our digital products such as memory mates, trader cards, magazine covers, calendars and a vast array of digital composites for portraits and weddings. Our digital proof books make is safe and simple to exhibit your images to customers.

Of course the most seductive part about digital, are the infinite possibilities you the photographer can achieve. Many of you can unleash your creativity with programs like Adobe Photoshop and what you most desire is a quick turn around from images on your screen to prints in your hand. To accomplish this, we offer R.O.E.S. our amazingly simple program that lets you send your digital files over the internet to our server.

Just give us a call and you will be on your way to being more productive and profitable.



TPI Photo Lab Inc. Page 4 330-793-3456

Ī	

TPI Photo Lab Inc. Page 5 330-793-3456

PROOFING

COLOR CORRECTED PROOFS FROM DISK OR FILM

PRINT SIZES	PRICE
3 X 5 – 4X5 - 5X5 – 4X6	\$0.60
5 X 7	1.05

COLOR CORRECTED PROOFS FROM ROES FILES

PRINT SIZES	PRICE
3 X 5 – 4 X 5	\$0.45
4 X 6 - 5 X 5	.50
5 X 7	.75

TPI Photo Lab Inc. Page 6 330-793-3456

DIGITAL PREVIEW BOOK

4-UP 6-UP 12-UP 15-UP



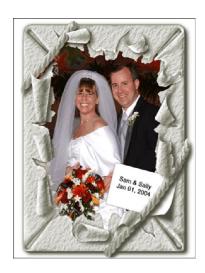


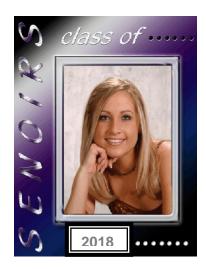


12-UP



15-UP





We are always updating
Our Covers call the lab
or Go to our Web Site
OR
You can design your
Own

TPI Photo Lab Inc. Page 7 330-793-3456

DIGITAL PREVIEW BOOK

We can also provide a **Digital Preview Book** with your customers Name(s) and Date of Event to give a more personalized lookCost \$5.75 (2nd Set of Digital Preview Sheets...Cost \$2.40)

Digital Proof sheets come in either $\frac{4up - 6up - 12up}{8.5 \times 11}$ sizes and with or without a watermark on the images (to prevent illegal copying)

PLEASE SPECIFY

5 X 5 SIZE PROOF BOOKS

Also *Digital Proof Books in a 5 x 5* size and they are bound with a spiral binding. These will work great for senior proofing or family sittings. These books cannot be used for weddings because of the larger amount of proofs...

Cost is \$0.85 a print The front & back cover and assembly is included.



TPI Photo Lab Inc. Page 8 330-793-3456

PRINTS FROM DISK

PRINT SIZE	1-9	10-49	50-99	100-249	250-500
2 WALLET	\$1.45	N/A	N/A	N/A	N/A
4 WALLET	2.40	N/A	N/A	N/A	N/A
8 WALLET	4.10	N/A	N/A	N/A	N/A
24 WALLET	9.25	N/A	N/A	N/A	N/A
48 WALLET	12.90	N/A	N/A	N/A	N/A
3 x 5 – 4 x 5"	1.45	.40	Call	Call	Call
5 x 5 – 4 x 6"	1.55	.40	Call	Call	Call
5 x 7"	2.10	.90	Call	Call	Call
8 x 8 - 8 x 10"	3.25	1.60	Call	Call	Call
8 x 12"	3.50	2.80	Call	Call	Call
10 x 10"	4.00	3.00	Call	Call	Call
11 x 14"	8.25	6.00	Call	Call	Call
10 x 13"	6.75	5.25	Call	Call	Call
10 x 14"	7.60	5.30	Call	Call	Call

TPI Photo Lab Inc. Page 9 330-793-3456

PRINTS FROM DISK

PRINT SIZE	1-9	10-49	50-99	100-249	250-500
10 x 15"	7.40	5.70	Call	Call	Call
10 x 16"	7.60	5.75	Call	Call	Call
10 x 20"	12.20	7.50	Call	Call	Call
10 x 30"	14.10	8.40	Call	Call	Call
10 x 36"	14.60	13.10	Call	Call	Call
12 x 12"	7.05	4.90	Call	Call	Call
12 x 20"	15.60	11.45	Call	Call	Call
12 x 30"	17.70	12.10	Call	Call	Call
12 x 36"	19.10	15.20	Call	Call	Call
16 x 16 - 16 x 20	22.75	18.30	Call	Call	Call
16 x 24"	24.95	20.20	Call	Call	Call
20 x 20 - 20 x 24	29.90	20.20	Call	Call	Call
20 x 30"	30.15	20.90	Call	Call	Call
24 x 30"	45.20	Call	Call	Call	Call
24 x 36	59.80	Call	Call	Call	Call
30 x 40"	63.90	Call	Call	Call	Call
5 x 30"	9.85	7.00	Call	Call	Call
Yr, Book	2.50	N/A	N/A	N/A	N/A
		1-9	10-49	50-99	
Panel Print 16x8		7.75	Call	Call	Call
Panel Print 20x1	0	12.90	Call	Call	Call
4 Panel Mounted Wall Print		198.00	Call	Call	Call
(Panoramic Image from 1 file)		15.05		G 11	
Wallet Accordion (Holds 10 Prints)	Folders	15.95	Call	Call	Call
	_				

TPI Photo Lab Inc. Page 10 330-793-3456

REMOTE ORDER ENTRY SYSTEM

Using our ROES System or FTP service, sending your files via the Internet makes our lab as close as next door to your Studio. Orders are normally shipped within 48 Hours.

Orders submitted are LAB COLOR CORRECTED (Please use <u>SRGB</u> Profiles). If the Studio is color balanced to our printers and we can open and print. Up to date print sizes can be found in the ROES Program Online.

PRINT SIZE	1-9	10-49	50-99	100-249	250-500
2 WALLET	\$1.22	N/A	N/A	N/A	N/A
4 WALLET	1.98	N/A	N/A	N/A	N/A
8 WALLET	2.99	N/A	N/A	N/A	N/A
24 WALLET	6.80	N/A	N/A	N/A	N/A
48 WALLET	9.99	N/A	N/A	N/A	N/A
3 x 5 – 4 x 5"	1.12	.40	Call	Call	Call
5 x 5 – 4 x 6"	1.29	.40	Call	Call	Call
5 x 7"	1.70	.90	Call	Call	Call
8 x 8 - 8 x 10"	2.75	1.60	Call	Call	Call
8 x 12"	3.15	2.80	Call	Call	Call
10 x 10"	3.40	3.00	Call	Call	Call
11 x 14"	7.55	6.00	Call	Call	Call
10 x 13"	6.25	5.25	Call	Call	Call
10 x 14"	6.35	5.30	Call	Call	Call

Prices below are ONLY for orders submitted thru ROES System.

Files submitted thru ROES should have a (preferred) .JPG extension .TIFF can be accepted.

TPI Photo Lab Inc. Page 11 330-793-3456

REMOTE ORDER ENTRY SYSTEM

PRINT SIZE	1-9	10-49	50-99	100-249	250-500
10 x 15"	6.45	5.70	4.90	4.10	3.30
10 x 16"	6.55	5.75	4.95	4.15	3.35
10 x 20"	11.20	7.50	6.75	6.25	5.75
10 x 30"	12.15	8.40	7.70	6.80	5.90
10 x 36"	13.60	11.90	9.80	8.70	6.60
12 x 12"	5.90	4.90	4.05	3.15	2.25
12 x 20"	13.75	11.45	10.40	9.25	7.40
12 x 30"	14.85	13.10	11.10	9.60	7.70
12 x 36"	15.45	14.20	11.90	9.85	8.20
16 x 16 - 16 x 20"	18.60	14.30	Call	Call	Call
16 x 24"	26.75	20.20	Call	Call	Call
20 x 20 - 20 x 24"	26.85	20.20	Call	Call	Call
20 x 30"	27.40	21.90	Call	Call	Call
24 x 30"	41.95	Call	Call	Call	Call
24 x 36"	45.50	Call	Call	Call	Call
30 x 40"	51.70	Call	Call	Call	Call
5 x 30"	8.45	7.00	Call	Call	Call
Yr, Book	2.00	N/A	N/A	Call	Call
Cust. Yr Book	3.50	N/A	N/A	Call	Call
				Call	Call

TPI Photo Lab Inc. Page 12 330-793-3456

GALLERY CANVAS WRAPS

We can take any Photo or Image and create a beautiful canvas print.

Also consider composites on our panorama sizes.

These creations can be a welcomed answer to your clients home décor. **NEED A SIZE NOT LISTED PLEASE CALL, WE CAN MAKE IT**

PRINT SIZE	PRICE	PRINT SIZE	PRICE
8 x 10	\$39.95	20 X 24	57.95
10 X 10	41.95	20 x 30	59.95
11 x 14	44.95	24 X 12	65.95
16 x 16	52.95	24 X 16	59.95
16 x 20	53.95	24 x 30	69.95
20 X 10	63.95	24 X 36	73.95
30 X 40	89.95		



TPI Photo Lab Inc. Page 13 330-793-3456

DIE-CUT WALLETS

All wallets will be die-cut at no additional charge. Please specify if you do not want die-cut on work order bag.

CAUTION: Almost 1/8" is cut from each side of the wallets during die cutting. Do not order if important parts of the photograph, such as head, ears, hands, etc, are near any edge of the print. If die-cut is not specified wallets will be returned in units.

IMPRINTING

A variety of styles and colors for imprinting are available. We offer three different ways to personalize the wallets. They are as follows; white overlay, color overlay, gold or silver overlay and gold foil.

IMPRINT TYPE	SET-UP	ADD'L
WHITE OVERLAY	\$1.00	N/A
COLOR OVERLAY	1.00	N/A
GOLD/SILVER OVERLAY	3.50	N/A

Imprinting is usually done in the lower right corner unless specified. It can be placed anywhere on the wallet and can be done in block or script type. If no type is specified, we will use script.

TPI Photo Lab Inc. Page 14 330-793-3456

FINISHING SERVICES

LAQUER SPRAYING

Available in Luster. When large quantities are sprayed at one time, you can deduct 50% off prices quoted

PRINT MOUNTING

Prints are mounted on acid free Art Board, Foam core, or Masonite when using canvas. Triple weight is used on 11 x 14 larger. Normally on 24 x 30 or larger we recommend the use of Foam Core because it is not affected by humidity conditions that can cause warping in products such as art board.

CANVAS MOUNTING

Your prints are printed on artists' canvas for a truly rich look, Masonite then wrapped edges for maximum stability. With all canvas mounted prints we highly recommend a finish coat of spray to seal and protect prints. Please don't confuse this product with the lower end product called canvas board. We cannot be responsible for differences in canvas materials.

TPI Photo Lab Inc. Page 15 330-793-3456

FINISHING SERVICES

PRINT SIZE	SPRAY	ART BOARD MOUNTNG	FOAM CORE MOUNTING	BRUSH TEXTURE
8x10 or Smaller	\$1.10	\$2.75	N/A	\$7.00
11 x 14"	2.00	5.75	N/A	9.00
16 x 16"	2.10	7.65	18.75	11.75
16 x 20"	2.35	7.65	18.75	12.00
16 x 24"	3.60	9.70	19.30	13.50
20 x 20"	3.35	11.85	21.45	13.25
20 x 24"	3.60	11.85	21.45	14.50
20 x 30"	4.10	17.45	25.40	20.00
24 x 30"	4.80	18.55	34.90	21.00
24 x 36	4.80	N/A	39.35	23.00
30 x 40"	5.60	N/A	49.75	26.00

Print sizes in between listed sizes will be charged the next higher price.

TPI Photo Lab Inc. Page 16 330-793-3456

PHOTO GREETING CARDS

4 X 8 SLIMLINE CARDS

5x7 PROLINE CARDS

5x7 FOLDED CARDS

Over 200 styles to choose from See our website www.tpiphoto.com to view all styles

Greeting Cards are available in either **VERTICAL** or **HORIZONTAL** Cards measure 4 x 8" or 5 x 7" with a picture size of approximately 4 x 5" on most Styles.

Envelopes are also included at no additional charge.

QUANTITY	PRICE	
25 – 49 Cards with envelopes	\$.60ea55ea Roes	
50 – 99 Cards with envelopes	.55ea50ea Roes	
100 – or more with envelopes	.45ea40ea Roes	
25 Folded Cards with envelopes	21.95	
Imprinting Only/Custom Design	3.50/8.50 setup fee	
Digital scan for overlay (if needed)	3.50	

We can *ALSO* customize any (4 x 8"or 5 x 7") card for you! Please submit correct spelling and phrases for your card. We will not be responsible for any misspellings that come from you.

> Cards are also available for: Birthday Invitations, Graduation Announcements,

TPI Photo Lab Inc. Page 17 330-793-3456

BUSINESS CARDS

SENIOR PARTY CARDS

Photographic Business Cards are like "MINI-BILLBOARDS." They help create a very favorable introductory atmosphere. The retention of photographic business cards by prospects as opposed to other types of cards is far greater due to the reluctance to discard a photograph. We can create the overlay or you or your customer can supply their artwork.

QUANTITY	PRICE
50 CARDS	\$12.80
100 CARDS	21.95
300 CARDS	39.80
500 CARDS	65.75
SETUP CHARGE	12.50
CUSTOMER SUPPLIED ARTWORK (Setup Charge)	5.00

Many styles to choose from.... Cards are $2x^{3} \frac{1}{2}$



SPECIAL EVENTS

DANCES-SCHOOLS- BUDGET SPECIALS

Special Events packages are quick and offer flexibility of packages designed by you. These are events in which every frame is exposed at the same lighting conditions. They are analyzed for average color and density.

If inconsistent lighting occurs, delays will result in completing your order in the time specified because we will still attempt to provide an acceptable print. Prices are based on 20 or more files per order. A \$10.00 setup fee will apply to orders with less than 20 exposures or files.

CUSTOM-EVENT PACKAGES

*48HR DANCE SPECIAL

This affords the photographer the opportunity to increase sales utilizing a variety of print sizes. We can program packages to meet your special needs.

ANY PACKAGE YOU CHOOSE	PRICE
1 – 8 X 10" UNIT	\$1.60
½ UNIT	.99
1 – 10 X 13"	3.75
1 – 11 X 14"	5.00
1 – 16X 20"	16.50

Die cutting of wallets is available only in full units @ \$.20 per unit.

Assembly of packages is available @ \$.50 per unit. (Includes polybag or window envelope).

TPI Photo Lab Inc. Page 19 330-793-3456

SAVE THE DATE MAGNETS BOOKMARKS

BOOKMARKS – SAVE THE DATE PRICE

BOOK MARKS 2 x 8 (2-Sided) Set of 5

SAVE THE DATE MAGNETS Set of 5

7.85



TPI Photo Lab Inc. Page 20 330-793-3456

DIGITAL RESTORATION

FROM FILM OR PRINTS

By combining elements from different images, changing heads from one pose of a group shot to another, completely changing background, or adding special effects to an image or part of an image. We can also add color to black and white photographs, create Sepia tone and Monochrome prints. These are only a few of the applications that are possible.

INPUT-Scanning....

We use several scanners to input digital data. We can accept input for digital imaging from the following:

Color or Black & White Negatives	35mm to 67mm" Negatives
Color Slides & Transparencies	35mm to 6x7mm" Slides
Color or Black & White Photographs	Up to 11 x 14" *

OUTPUT....

We use LED and LASER digital printers for printing directly paper:

Digital Print Up to 30 x 40" (print size)		
	Digital Print	Up to 30 x 40" (print size)

RESTORATIONS: We offer a complete Restoration Department. Photographs and family heirlooms that are worn, faded, cracked, and were once considered beyond repair, can be restored to their original splendor and be kept as family treasures for future generations to enjoy.

*NOTE:

All images are considered to be copyrighted. We reserve the right to turn down any order that contains material suspected to be in copyright violation. We will not reproduce images from books, magazines etc., without the written permission from the originator of the image. Release forms <u>must</u> be signed and returned by all customers with each order, before any digital imaging services can be done.

TPI Photo Lab Inc. Page 21 330-793-3456

DIGITAL IMAGING & ENHANCEMENT

Basic digital retouching services include: Scan, remove blemishes from face and neck area, soften or remove bags under eyes, soften smile lines, wrinkles, (remove moles and scars only if requested.)

Your files will be on our server for only 30 days, unless you request us to Write to CD *(additional charge \$5.00 per order)

DIGITAL RETOUCHING	PRICE	DIGITAL RETOUCHING	PRICE
Basic Facial Retouching (FROM NEG)	\$5.95	Save File Write to CD *	\$5.00
Basic Facial Retouching (FROM FILE)	3.95	Background Change	25.00
Additional Heads (each)	3.95	Remove Background Flaws (simple)	20.00
Heavy Acne Or Scars	6.00	Remove Braces or Retainer	15.00 & up
Stray Hair removal (A few stray Hairs)	6.00	Hi Res Scan only	5.00
Remove Glass Glare (per head-simple)	6.00	Remove glass glare (per head complex)	20.00
Whiten Teeth or Eyes	6.00	Swap Heads or Open Eyes	35.00
Tone Down Shine On Face	6.00	Major Work (15 minute minimum)	60.00 hr
Pre Touch (All Proof Files)	1.99		

TPI Photo Lab Inc. Page 22 330-793-3456

MEMORYMATE PACKAGES

Team Package printing is for group activities such as sports teams, little leagues, dance schools, nursery schools, etc.

We also offer Individual Packaging of your MM orders for a cost of \$0.50 per file. Price includes poly bag or window envelope. (Note: If prints are to go into folders add the cost of the folder.)

We have developed a **Full Color MM Flyer** to increase your sales. Cost is **\$0.21** each with your pricing or **\$0.18** each without your pricing. We can do envelopes at **\$0.27** each

CUSTOM CUT-OUTS

We offer several cut-outs to help increase your sales. The Jumbo Statuette is printed as an 8x10" then mounted on very dense acrylic and cut. It is inserted onto a 3x5" solid walnut base with a gold figure that corresponds to each sport or activity. An engraved plate is offered to your customer to add personalization to the statuette. When shooting statuettes, photograph the subject full length. The finished product looks more attractive if you try to keep items like batons, bats, fingers, etc. in front of the subject. Items such as these become very unattractive when the background is cut away and these items such as batons become weak and are easily broken. Cut-Out Magnets are great sellers for mom's refrigerator or school lockers. A 4x5" print is mounted to very dense acrylic then cut and mounted to magnets. Team Cut-Outs make great gifts for coaches, managers, etc. Team prints are mounted to acrylic then cut and placed on a wood base.

TPI Photo Lab Inc. Page 23 330-793-3456

SPONSOR / COACH PLAQUES

7x5" Team or Group pictures are mounted to a 7x9" Gold edge Plaque with an engraved plate. Please order sponsor or coach plaques with memory mates. If ordered later, machine prices will apply.

BUTTONS-MAGNETS-KEYCHAINS

Buttons are the ever popular 3"variety **We offer 3 STYLES**. Magnets come in **2 Styles** the **Cut-out** or a **Wallet** with a framed magnet. Key chains are available in Round or Rectangular style. We also offer the **MM Keychain** with the Individual of front and the Team on the back with colored Border.

CALENDARS-MAGAZINE COVER

Calendars and Magazine covers utilize the latest high tech graphics to give you the edge in offering what your customers are asking for. We can also customize selected items that may require Personalization of Names, Team Names or Team and School logos.

Calendar months start the month the picture was taken.

WALL MOUNT PLAQUE

Plaques are walnut finish are 7x9" in size. A 4x5"Individual print is mounted to the plaque and a gold plaque figure, depending on the sport or activity, is used. An optional engraved Personalized Plate is offered to your customer.

WALL HUGGERS

Hot Shots, is a repositionable wall clinger material. <u>Just like the FATHEADS for Pro Players</u>. They can be life size or smaller, they can be removed and replaced many times and will stick to any clean surface with no damage to the wall when removing.

TPI Photo Lab Inc. Page 24 330-793-3456

SPORTS LINE

We can provide a great variety of packages and personalized items to increase your sales potential and deliver your items in a timely manner. The lab time varies according to the type of items ordered. This service is available from Digital Files. Most digital items are sport specific

MINIMUM ORDER \$10.00

ITEM	PRICE	ITEM	PRICE
7x9 Individual Wall Mount Plaque	9.95	7x5 – 4x5" MM Folders	Call
8x10 Wood Plaque MM 7x5-4x5"	14.10	7x5 – 5x7" MM Folders	Call
7x9" Sponsor / Coaches Plaques	8.75	10x8 – 5x7" MM Folders	Call
7x5" Group Picture	1.15	7x5 B.S. Easel for Group Picture	.28
10x8" Group Picture	1.60	10x8 B.S Easel for Group Picture	.39
1 – 4x5" or 2-Wallets	.79	Magazine Cover (3 Styles)	1.99
12-Stadium Star Cards	4.65	8 x 10 Digital MM Folders	. <u>55</u>
(Individual on Front Team on Back		Window Envelopes	.22
1 – 5x7"	1.15	Photo Key Chain (Rect. or Sq.)	2.90
1 – 8x10"	1.60	MM Key Chain W/ Team & Ind.	2.90
4 – Wallet	1.15	Framed Wallet Magnet	3.25
8 – Wallet	1.60	Cut-Out Magnet	5.10
12- Trader Cards	4.65	8"- Jumbo Statuette	18.75
Pix Pens	4.00	8x10" Team Statuette	29.95
12 –Sports Wallets	3.99	1-3" Sport Ball Button	1.55
Dog Tags (Includes Chain & Key Ring)	3.50	1-3" Traditional Photo Button	1.55
Ceramic Mugs	10.95	1 - 3" Personalized Photo Button	1.55
8x10 Digital Memory Mate	1.99	Photo Key Chain Flashlight	4.40

TPI Photo Lab Inc. Page 25 330-793-3456

SPORTS LINE

ITEM	PRICE	ITEM PRICE
8" x 9" Mouse Pad (Team or Ind.)	7.75	Studios not using our Event Software Data Entry Fee Per File \$.25
8x10 Individual Magnet Calendar	3.35	2-Wallet Frig. Magnets 2.75
8x10 Team Magnet Calendar	3.35	8x10 Puzzle (Individual or Team) 7.75
12x36 Sport Ticket Poster	12.95	Erasable Locker Board w/Pen 4.35
2– 5x7 Grandparents Special	1.99	Erasable Memo Board w/Pen 5.85
5-BOOK MARKS 2 x 8"	1.80	Sports Photo Water Bottle 6.30
4x5 Wheaties or Flex Magnet	2.78	Stainless Steel Travel Mug 11.95
Brag Tag	2.65	Wall Hugger Sport Decal 9.25
10x20 Picture Pennant	9.70	T-Shirt (Adult) S M L XL 16.75
10x16 Personal Poster	7.10	T-Shirt XXL XXXL 20.75
Wall Hugger (2-Foot Tall)	18.50	4 – Drink Coasters 6.75
Wall Hugger (3-Foot Tall)	39.00	11 x 18 Sport Towel 8.95
Wall Hugger (4-Foot Tall)	50.00	4x6 Shadow Box (Incl. Print) 6.95
Wall Hugger (5-Foot Tall)	55.00	Packaging for photographer .55
Wall Hugger (6-Foot Tall)	75.00	

Wall Huggers are repositionable material. Just like the FATHEADS for Pro Players

TPI Photo Lab Inc. Page 26 330-793-3456

PICK-A-PAK EVENTS

PACKAGES FROM DIGITAL FILES

ECONOLINE

This service is designed to allow the most flexibility in your Package Program, FROM YOUR DIGITAL FILES

With Pick-A-Pak or Econoline you can use different package combinations of 8 x 10 Units. Or when you have to offer specific packages.

Pick - A - Pack is great for schools, nursery schools, clubs and organizations etc.

Prices are based on a. Consistent lighting should be used for best results. Be careful not to shoot groups or individuals full out if selling 8x10's & 4x5's because the subject on the edge will be cut off. Make sure you center the subject exactly for them to be centered in the print. .

For best results consistent exposures are a must. Files sent to us must be uniform in color and density and packaged by you or using our ROES SYSTEM. The lab will do 1(one) global correction and print. Pricing is based on an accelerated scale...The higher number of units the cost decreases per unit.

ITEM	PRICE
1 – 100 Full Units	\$1.99
101 – 200 Full Units	1.65
201 or more Full Units	1.19
10 x 13	3.75

All other specialty items offered are available with the Pick -A – Pak Service.

Packaging is available at \$.55 per file. Price includes poly bag or window envelope.

TPI Photo Lab Inc. Page 27 330-793-3456

WEDDING ALBUMS

Album Page & Spine	8x10	10x10
24 Print Page Finished (12)	N/A	245.20
24 Print Page Design & Finished (12)	N/A	N/A
30 Print Page Finished (15)	N/A	290.00
30 Print Page Design & Finished (15)	N/A	N/A
40 Print Page Finished (20)	N/A	372.00
40 Print Page Design & Finished (20)	N/A	N/A

A Panorama spread counts as 2 Pages.

The cost of Personalizing the album is \$8.35 per line in Gold or Silver.

Available on Front Cover Only.

NOTE: IF DUPLICATE PRINTS ARE ORDERED THERE IS NO DESIGN CHARGE ON THE ADD'L ALBUMS!!

TPI Photo Lab Inc. Page 28 330-793-3456

DIGITAL FOLIOS

.

THE DIGITAL FOLIO

Photo Collage of your photographs in folios and Wallet Accordion Books

This is why the Digital Folio was developed. This folio is made of bonded leather and comes in Black/Black/Black. Once photographs are mounted in the folios, they are extremely hard to remove and copy.

The Folio comes with Prints already inserted so all you have to do is hand it to your Customer.

You can create any look you want to the page or let us Design it for you, just tell us how many images on each Page.

<u>ACCORDION BOOKS</u>

TPI Photo Lab Inc. Page 29 330-793-3456

WALL CALENDARS

Personalized calendars are the perfect way to remember fun-filled moments or promote your business.



8 1/2 x 11

Great gifts for family, friends, clients, customers and employees.

Assorted sizes and styles available, all very affordably priced.

FUND-RAISING OPPORTUNITIES! Tired of selling candy bars? Earn \$3 - \$5 per calendar by selling them for your school or organization.

Call us for more Details

SIZES	First Calendar	2-9	10 - 25	26 - 50
8 ½ x 11	\$ 19.95	\$ 17.55	\$ 16.25	Call
N/A	N/A	N/A	N/A	N/A

Please Note: Prices are from Digital Files. A one time charge of \$12.00 will be added if we have to scan prints Or Negatives. If it is important that special pictures go to special months, Name files accordingly from 001-Jan to 012-Dec) Etc.

TPI Photo Lab Inc. Page 30 330-793-3456

PRESS PRODUCTS

We offer a variety of double sided press products from Folded Greeting Cards .2 ½ x3 ½ Double Sided Wallets, Business Cards, Program Books in 8 ½ x11 and 5 ½ x 7 ½ . Also Hard Cover Books for any occasion, Weddings, Seniors, Guest Books in various sizes Etc. Your choice of paper textures i.e. Linen, Gloss, and Matte

Press Book Spines are Min. 5-Max. 20 Pages.

2- Sided Wallets can be printed on linen or matte stock

2 Sided 4 x 5 Thank You's, Minimum Order of 20

(\$3.50 charge per/page)

(\$8.50 charge)

Press Book Covers	\$15.00	\$15.00	\$15.00	\$15.00
Press Pages	069	069	069	0 .55
	8	16	24	48
2 Sided Wallets 8up Die Cut	2.95	5.98	8.85	17.70
8 ½ x 11 Folded Flyers	\$0.33			
4 x 5 Thank You's w/ Envelope	0.88	N/A	N/A	N/A
	11 x 8 ½			
Custom Calendars	19.95	N/A	N/A	N/A

We also offer Soft Cover Church Directories, Sports Program Books

TPI Photo Lab Inc. Page 31 330-793-3456

METAL PRINTS

Images are fused to metal using a high heat process for a lasting medium. Available in....

High Gloss - Your image comes alive and really pops with this finish.

Natural - Allows the surface of the metal to show through the image. High key, toned and black & white images look great.

Hanging options are available at an additional charge, Wall Mount, Easel Back, Float Mount.



TPI Photo Lab Inc. Page 32 330-793-3456

769-A-3 (Revised 1984)

BLANKET CERTIFICATE OF EXEMPTION

The undersigned hereby claims exemption to purchases of tangible personal property from		
	on and after	
NAM	ME OF VENDOR	
	and certifies that this claim	
DA		
is based upon the purchaser's propo or both, as shown hereon:	sed use of the items purchased, the activity of the purchaser,	
PURCHASER MUST STATE STATU	TORY REASON FOR CLAIMING EXEMPTION OR EXCEPTION	
This certificate shall continue in for given to the above named vendor ur	ce until revoked and shall be considered a part of each order nless the order specifies otherwise.	
	(Purchaser's Name)	
	(Purchaser's Activity, i e. Manufacturer, Public Utility, Church etc.)	
	(Purchaser's Address)	
	(By – Signature and Title)	
	(Date Signed)	
	(Vendors License, if any)	

TPI Photo Lab Inc. 3800 Mahoning Ave. Youngstown, Ohio 44515 Phone: 330-793-3456 Fax: 330-793-9037

E-Mail: Info@tpiphoto.com

Please complete the following and return to TPI PHOTO LAB, INC.
As soon as possible
Thank You

I AUTHORIZE T.P.I. PHOTO LAB INC. TO CHARGE MERCHANDISE ORDERED BY MYSELF OR MY EMPLOYEES VIA MAIL, PHONE, FAX, OR INTERNET TO MY CREDIT OR DEBIT CARD LISTED BELOW.

Company Name:	
Address:	
Signature:	Date:
Print Name:	
Card Number:	Expiration Date:
CSV Code: (Last 3 digits on back of Card)	
Please check the appro	opriate Box:
Type of Card: □ Visa □ MC	□ Discover □ Debit
☐ Use card on all orders.	☐ Use card when requested.
☐ Do not use my card anymore	☐ Change Card Number
New Number	_Expiration Date

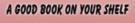
THANK YOU FOR YOUR COOPERATION

BOOKMARKS 5UP 2-SIDED WITH YOUR FAVORITE IMAGES





rebellion or to get rid of alienation. They have no use for psychology.... They still believe in God, the family, angels, devils, witches, goblins, logic, clarity, punctuation. and other such obsolete stuff.... When a book is boring, they yawn openly. They don't expect their writer to redeem humanity, but leave to adults such childish illusions.



IS A FRIEND THAT TURNS

ITS BACK ON YOU

AND REMAINS A FRIEND

80ND STUDIO 800-555-4321







HOTSHOT POSTERS & CUTOUTS

Turn your portraits into works of wall art.

Thick high-grade material that resists, rips and fading

Peel and place on clean surface wherever, whenever

No loss of adhesion. No damage to your walls

Sizes from 2 feet tall to 6 feet tall.

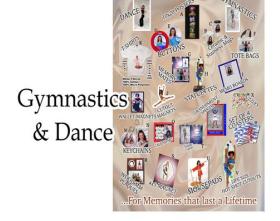


TPI Photo Lab Inc. Page 36 330-793-3456

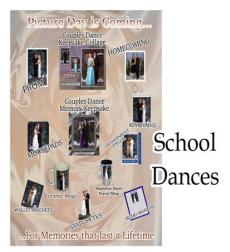
NEW FLYERS FOR EVENT PHOTOGRAPHY

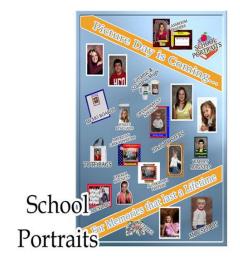
You offer them for sports pictures, why not increase your bottom line on all your other event photo sessions!!

Show your customers everything you have to offer! With the use of our flyers photographers have shown an increased profit margin of 15 to 30%.



Picture Day is Coming







Portraits



Form

CHECK OUT OUR WEBSITE WWW.TPIPHOTO.COM FOR PRICING AND INFORMATION OR CALL US @ 1-877-TPI-2001



Panel Prints



Senior Party Announcements



Rebekah Tedde Graduation Party Saturday, June 17th 4:00 p.m. - 8:00 p.m. 7111 White Vak Dr. Hubbard, Ohio



Andy Lockso Graduation Farty Sunday, June 4th 5:30p.m. | 9:00p.m. The Gentry



Shannon Sarishy Graduation Open House June 10th - 5 to 9 p.m. 41 Christian Ave. Hubbard Chio



Jeff Roden Graduation Open House June 3rd. - 5 to 8 P.M. McKinley Hgts. Fire Dept. 2229 Gardenland Ave. Niles, Chia

A low cost alternative to sending pricey invitations to everyone you know. Graduates can pass them out at school or parents can pass them out to friends and co-workers as reminders of their party.

Sold as 2x3.5 cards Starts low for 50 cards





Proof books are 5 x 5" and can be used for seniors, Babys, family groups or where a nicer presentation is needed !!!

TPI Photo Lab Inc. Page 40 330-793-3456

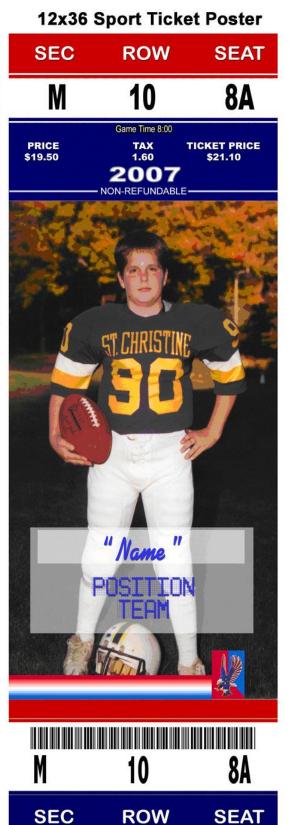
Panel Prints





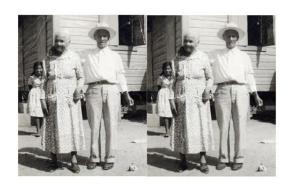








Did you know that TPI offers full restoration service. You can send us your customers original or do a High Resolution scan and send it to us. Once received we will send you a quote as to how much the restoration cost will be. Once the work is completed we e-mail you a copy of the work that has been done for approval before we print the copies needed for the job. Another service TPI offers to keep you behind the camera and away from the computer.













Price quotes are based on amount of time estimated based on complexity of restoration. Time is billed by the 15 minute Minimum.

TPI Photo Lab Inc. Page 42 330-793-3456



TPI offers full retouching service. Everything from basic blemishes, glass glare, stray hairs, background changes, background flaws, shine on face, swap heads, open eyes and more.

Retouching starts as low as \$3.95 per file.

We also offer pretouching. When you send in your files for proofing, we run them thru our automated retouch software that removes up to 95% of the blemishes. Photographers who are showing their customers retouched proofs have shown a 24% up sale from their customers. Another service TPI offers to keep you behind the camera and away from the computer. Pretouch your files for \$1.99 per file.



